

JYOTI CNC AUTOMATION LIMITED

CIN: L29221GJ1991PLC014914 Regd. Off.: G – 506, Lodhika GIDC, Vill.: Metoda, Dist.: Rajkot – 360 021. Gujarat India.

Date: May 25, 2025

To, The Department of Corporate Services, **BSE Limited, Mumbai** To, The Listing Compliance Dept. **National Stock Exchange of India Ltd, Mumbai**

BSE Script Code: 544081

NSE Script Symbol: JYOTICNC

Dear Sir/ Madam,

SUB: INVESTOR PRESENTATION FOR THE QUARTER /YEAR ENDED ON MARCH 31, 2025.

In continuation of our letter dated May 21, 2025 on the Subject and in terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, We enclose a copy of Investor Presentation for the Quarter / Year ended on March 31, 2025.

A Copy of the said Investor Presentation is also being available on Company's Website <u>www.jyoti.co.in</u>

Please take the same on your records.

Thanking You, For Jyoti CNC Automation Limited

Maulik B. Gandhi Company Secretary and Compliance Officer Membership No.: A23849 / F8819

Encl.: Investor Presentation

PROPELLING TECHNOLOGY PROSPERING LIFE



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JYOTI CNC AUTOMATION LIMITED Update on Earnings for Q4 & FY25







EMS (Electronic Manufacturing Services) ELECTRIC VEHICLES





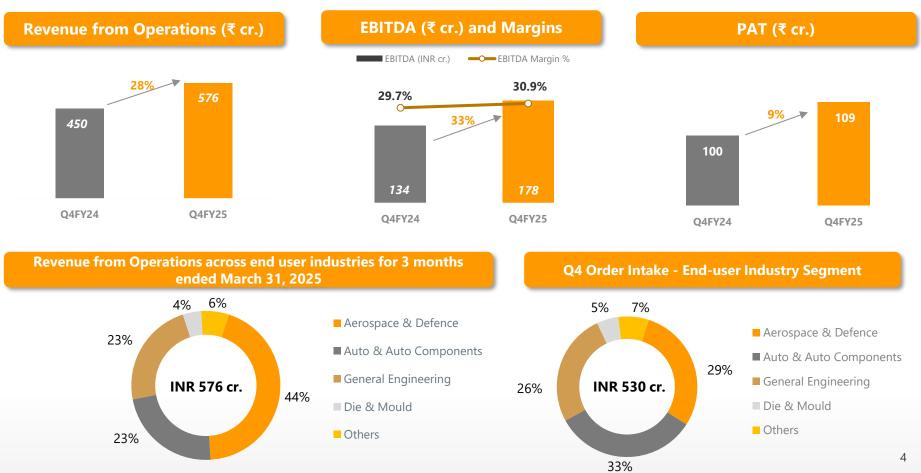


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Q4 & FY25 FINANCIALS

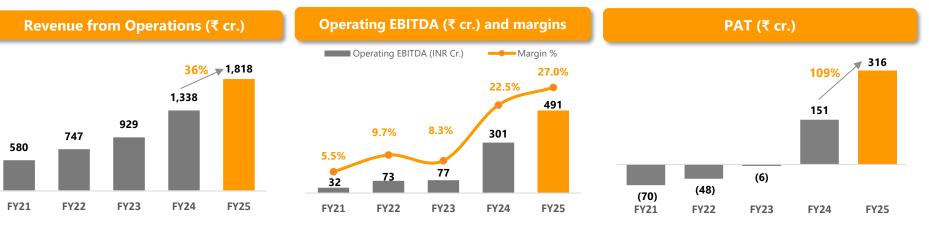
Consolidated Financial Performance – Q4 FY25

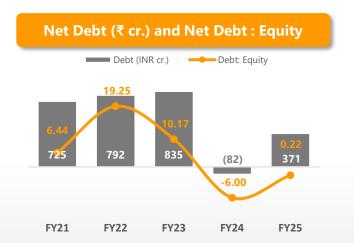


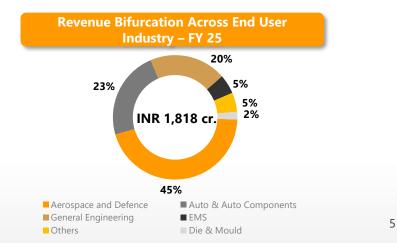


Consolidated Financial Performance – FY25







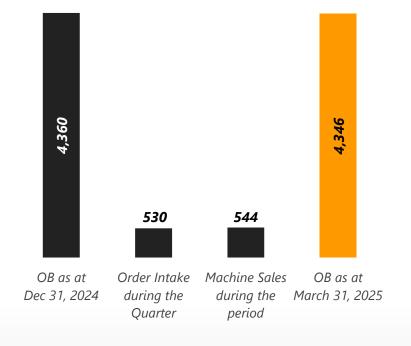


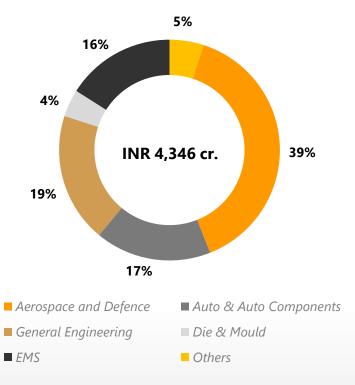
Order Book – Continues to provide visibility of future growth



Order Book movement during the Quarter (₹ cr.)

Robust order book across large spectrum of end-user industries





COMPANY PROFILE





Inception in 1989

Foreign Subsidiaries in France, Germany, Canada and Turkey

2,53,822 sqm of Plant Area Manufacturing Facilities 2 plants at Rajkot, India and 1 plant in Strasbourg, France

Wide range of 200+ product variants 1,35,000 + machines installed across the globe

Robust Orderbook of INR 4,346 cr.

Installed Capacity to manufacture 6,000 machines p.a. in India and 121 machines p.a. in France.





1991	2007	2008	2016
 Originally incorporated as AMB Engineering Company Private Limited in 1991 	 Acquired Huron Graffenstaden SAS. Increased the installed capacity to 1,500 machines per annum. 	 Inaugurated a R&D facility at Rajkot, Gujarat 	 Entered into an MOU with a research institution constituted by the Govt. of India for development of 5 Axis CNC Multi-Tasking Machine
2017	2019	2022	2024
 Launched 7th SENSE, an Industry 4.0 initiative which is geared towards automating sophisticated and repetitive functions. Launched KX300 to cater Aerospace industry. 	 Launched an Artificial Intelligence (A.I) system named 'PreciProtect' which is used as collision prevention technology, which senses the collision in real time and protects the machine from accident. 	 Developed VST 160 with integrated auto loading and unloading system to cater Electric Vehicles 	 Company got listed on NSE/BSE exchanges.
		2 025 v Machine models GU 8,	
		200, ATM 200, HP 6000,	

Board of Directors





Parakramsinh Ghanshyamsinh Jadeja - Promoter, Chairman & Managing Director

- He has been associated with Jyoti Enterprise as a partner since 1989
- He is also a director on the board of Indian Machine Tool Manufacturers Association since December 2015 and Neo Rajkot Foundation since June 2016
- His entrepreneurial nous is well recognised. He has been honoured with the 'Premier Outstanding Entrepreneurship Award' by the IMTMA in 2013, the 'Small Scale Entrepreneur Third Award 2003', by the Ministry of Small Scale Industries, Government of India, and the "CII Best Entrepreneurship of the year award' for 2004-2005

• He was also awarded the Hercules Award in 2013 on "Converting SSI into Indian MNC" by the Gujarat Innovation Society



Sahdevsinh Lalubha Jadeja - Promoter & Whole-time Director He has been associated with Jyoti Enterprise as a partner since 1989



Dr. Jignasa Pravinchandra Mehta – Independent Director Professor of Mechanical Engineering & Dean of Engineering & Technology at Darshan University, Rajkot B.E and M.E (Mechanical)., PhD



Vikramsinh Raghuvirsinh Rana - Promoter & Whole-time Director

He was appointed as director in March 26, 2003







P N Prasad– Independent Director

Ex- Deputy Managing Director of SBI / Independent Director Strategic Advisor/ Mentor He is a BSC / MSC and CIIB.

Management & Execution Team





Kamlesh Sureshbhai Solanki – Chief Financial Officer

He joined the Company in 2004 as Manager - Finance and was appointed as Chief Financial Officer with effect from April, 2015 He holds a bachelor's degree in commerce from Saurashtra University, Rajkot



Maulik B Gandhi – Company Secretary and Compliance Officer Responsible for the secretarial department of the Company Appointed as Compliance Officer of the Company in July 2023 BBA, Member of ICSI



Vijaysinh Pravinsinh Zala – Executive Head - Design Associated with the Company since 2004 B.E (Mechanical)



Hitesh Chhaganbhai Patel – General Manager - Assembly Associated with Company since 2004 B.E (Electronics & Telecom), MBA (Newport University, CA)



Hiren Mahipatsinh Jadeja - President - Marketing

Associated with Company since 2004 B.E (Electronics & Telecom), MBA (Newport University, CA)



Vikas Raj Taneja – President - Marketing

Associated with the Company since 2008 B.E. (Engineering Production), Master's Diploma in Business Administration



Marc Paul Troia – Director General of Huron Graffenstaden SAS Prior experience with Amada SA, Forest Line, ABB, Renault Automation, Stein Heurty & Newelco Newport (UK). Graduate Engineer in Mechanics; BAC E - a degree in Mechanical Engineering, Lean Manufacturing.



Shivangi Bipinbhai Lakhani – Executive Head - Corporate Communication Associated with Company since 2007 B.Com, MBA



Vertically Integrated Manufacturing Facilities



















Manufacturing Facility, France



 Our integrated operations enables us manufacture some of the critical machine components such as spindles, tool-changers, pallet changers, rotary tables and universal heads in-house. This reduces dependence on third parties, streamlines production process and improves operational efficiencies

R & D Capability - The Key Strength



Leonardo Da Vinci R & D Center

SENSE PRECI PROTECT Designed and developed a portfolio Jyoti CNC has developed '7th An Artificial Intelligence Ability to **provide** of CNC machines in India with **Customized Solutions** Sense' solutions, an Industry 4.0 (AI) tool developed over 200+ variants across initiative which is geared towards through to our customers. inhouse R&D facility. 44 product verticals. automating sophisticated and repetitive functions.

140+ employees dedicated to R&D in Rajkot, Gujarat & Strasbourg, France

Manufacturing Capacities





Huron – The Technology Backbone



STRATEGIC LOCATION

Located at the Central Europe which is considered as the hub of the machine tool Industry

EXPOSURE TO THE WORLD CLASS MFG.

Exposure to the World Class Manufacturing Methods and Processes

TECHNOLOGY ACCESS

Access to the sophisticated 5 Axis Technology



PRODUCT BASKET

Broadening of Product basket with the addition of 5 Axis High Precision Machining Centers for Jyoti

AEROSPACE

Swift entry into large Indian Aerospace companies

BRAND VALUE

Enables to enhance the of Brand Value

MARKET REACH

Expansion of the Market Reach through Huron as a global brand in Europe, China, USA & Canada

Sales & Distribution Network



Sales & Marketing strategy primarily focused on customer engagement along with seeking to establish new relationships with customers





29 Sales and Service Centers spread across 12 states in India



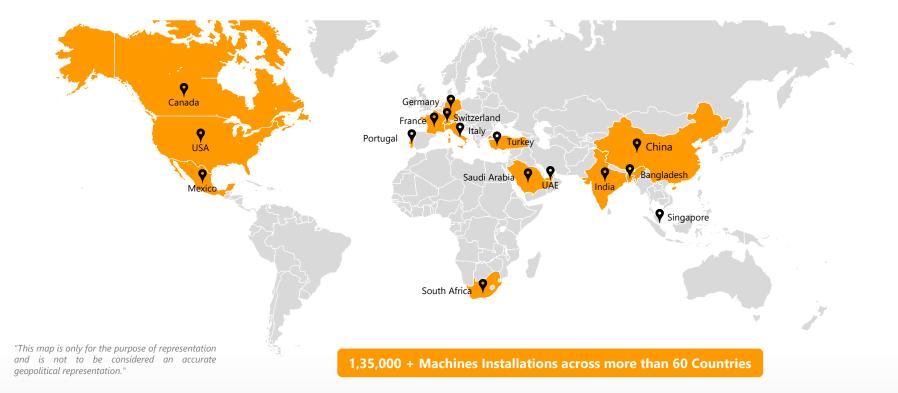
2 Distributors / Dealers in India and 11 distributors / dealers outside India



Jyoti CNC sells products through its dealer network and directly to its customers

Global Customer Base





End User Industry Segments





KX Large Series CNC 5 Axis Double Column Machining Centers







MX Series CNC 5 Axis Mill Tum Machining Centers





HP Series CNC Horizontal Machining Centers







TACHYON Series CNC High Speed Drill Tap Centers





NX Series CNC Double Column Machining Centers







K MILL Series CNC Bridge Type Machining Centers



End User Industry Segments







KX/K3X Five Series CNC 5 Axis Vertical Machining Centers



PUMP & VALVES



VTL Series CNC Vertical Turning Centers





POWER

ABX Series CNC 5 Axis Blade Machining Centers



AGRICULTURE



HX Series CNC Horizontal Machining Centers



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Product Presence Across The Value Chain



200+ product variants across industry segments







Awards in FY25





Recognized as '**Best Brand in the Metal Cutting Industry**' by Economic Times for 7 consecutive years from 2018 to 2024 (The Times Group)

IMTMA Export Performance Award 2024 in Machine Tool category



Recognized as **Iconic Brand of India 2024** – By ET Edge (The Times Group)

Jyoti CNC wins **"Best Innovative Product"** Award at INTEC Exhibition, Coimbatore



Jyoti CNC wins "Best Innovative Product" Award at Hyderabad International Machine Tool and Engineering Expo (HIMTEX)



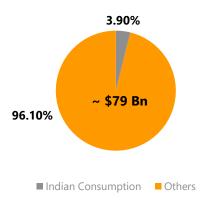


ROAD AHEAD

Global Machine Tool Industry



Global Consumption



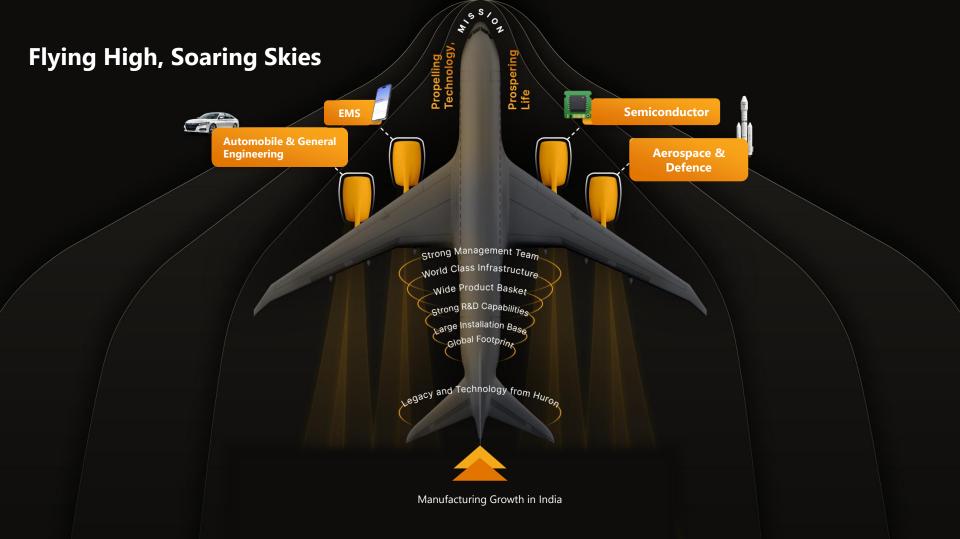
Top 10 Consumers

Rank	Country	% of Global Consumption
1	China	32.5
2	USA	16.2
3	Germany	7.5
4	Italy	6.5
5	Japan	5.0
6	India	3.9
7	South Korea	3.7
8	Mexico	3.1
9	Turkey	2.4
10	Taiwan	1.7

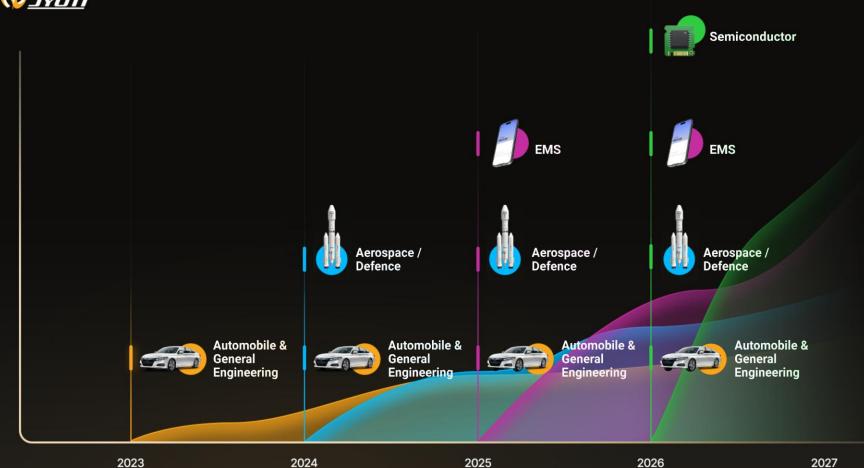
Top 10 Producers

Rank	Country	% of Global Production
1	China	32.0
2	Germany	13.0
3	Japan	11.0
4	USA	9.0
5	Italy	7.5
6	South Korea	6.0
7	Taiwan	4.0
8	Switzerland	3.0
9	India	1.75
10	Spain	1.5

Source : Gardner Intelligence World Machine Tools Survey 2023







Our Growth Engines

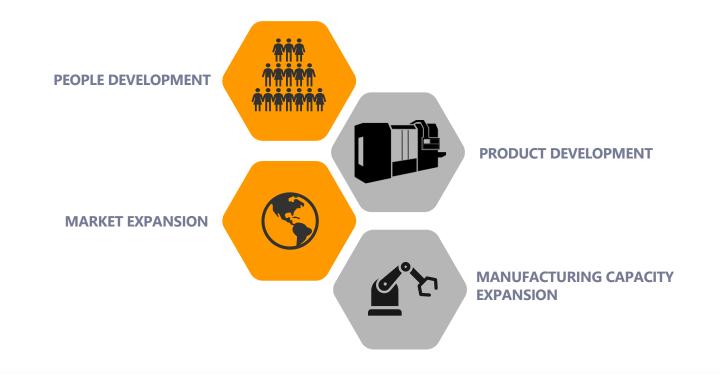


0 000			
Aerospace & Defence	EMS	Electric Vehicles	Semiconductor
 The Global Aerospace and Defence market size is expected to reach ~USD 1388 bn (@ 8.2% CAGR) by 2030. Increase in Aerospace spendings globally due to Geo-Political circumstances, modernisation and increased spending budgets. 	 The market is projected to grow from USD 648.11 billion in 2025 to USD 1,033.17 billion by 2032, exhibiting a CAGR of 6.9% during the forecast period. (source : Fortune Business Insights) India's demand for electronic components is projected to be \$240 billion by 2030, fuelled by the rising domestic production of mobile phones CII report The potential CNC Machine demand for EMS industry in India is over 1,00,000 machines within the span of next 5 years. Apple exported its I-Phones worth USD 17.4 bn for FY25. (source : IBEF) Apple is expected to ramp-up its I-Phone manufacturing in India to USD 40 bn in FY26. (source : ET Retail) 	 Global EV market size is expected to reach ~USD 2109 bn and will grow at 23.42% CAGR by 2033. (source : IBEF) The Electric Vehicle market in India is expected to grow at a 29% CAGR during 2024–2030. (source : IBEF) GOI has reaffirmed its commitment towards EVs and it mission for 30% Electric Mobility by 2030 (source : IBEF) 	 The Indian Semiconductor market will grow from USD 52 bn in FY 2024-25 to USD 103.4 bn by 2030, at a CAGR of 13%. (source : indbiz.gov.in) Mobile handsets, IT, and Industrial Applications continue to be the primary drivers of growth, contributing nearly 70% of the sector's revenue.

STRATEGIES FOR THE NEXT LEAP

Strategies for the Next Leap









Extensive focus on skill development of existing manpower and new entrants through COE (Center Of Excellence)



Product Development in Recent Past



Leveraging R & D strength to design and develop new product variants in line with global industry demands.

GU 8

5 Axis Gantry Type Machining Center



End User Segments : Automobile, Aerospace, Die & Mould, Healthcare, Power

AWT 22

Alloy Wheel Turning Machine



End User Segments : Automobile (incl. EV)

BTM 100

ATM 200

Twin Spindle with Gantry Automation

Inverted Turning Center with Automation



End User Segments : Automobile, General Engineering

End User Segments : Automobile, Aerospace, General Engineering

Product Development in Recent Past

HP 4000 and HP 6000

High Performance Horizontal Machining Centers

End User Segments : Automobile, Textile, Pump and Valves, Agriculture



E 6000

The High-Performance HP Series is designed for 3 major factors :

- ✓ Productivity
- ✓ High Dynamics
- ✓ Reliability



Product Development in Recent Past



Tachyon Beta

5-Axis High Dynamics Machining Center



End User Segments : EMS, Aerospace, Healthcare, General Engineering Global Market Size : ~3.70 B USD Expected Market Size by 2030 : ~5.1 B USD

Tachyon Beta with linear motor delivers

✓ Most Compact

✓ Fastest

✓ Simultaneous 5-Axis Machine for Complex Applications

Registered Patent for HUMA – The Future of Human Machine Interface



HUMA



Successfully secured official design patent registration under Class 15-09 for 'Panel for Machine'.Patent Design No.: 444176-001Date of Receipt of Patent:14-01-2025

HUMA revolutionizes operator-machine interaction for superior performance.

Intuitive panel designed for efficient CNC operation.

Its modern design emphasises on operation efficiency and easy to use.

Key Features of HUMA :

- ✓ User-friendly Interface
- ✓ Touchscreen Control
- ✓ Feed Rate Adjustment
- ✓ Easy to Switch & Operate
- ✓ Flexibility to Operate Remotely



Manufacturing Capacity Expansion









Further production capacity enhancement of additional 10,000 machines p.a. to be completed in 2 years.



Q4 & FY25 FINANCIALS

Statement of Profit & Loss – Q4 FY25



Particulars (₹ Cr)	Q4FY25	Q4FY24	Y-o-Y %	Q3FY25	Q-o-Q %
Income					
Revenue from operations	575.68	450.13	28%	449.51	28%
Other income	(0.43)	2.99	NM	(0.14)	207%
Total income (I)	575.25	453.12	27%	449.37	28%
Expenses					
Cost of materials consumed + Changes in inventories of finished goods & WIP	262.66	231.11	14%	223.92	17%
Employee costs	72.19	56.66	27%	64.17	12%
Finance costs	11.33	20.70	(45%)	10.72	6%
Depreciation and amortization expense	10.24	8.48	21%	8.58	19%
Other expenditure	63.19	28.54	121%	48.86	29%
Total expenses (II)	419.61	345.50	21%	356.24	18%
Profit before tax/ exceptional/ extraordinary items (III) = (I - II)	155.64	107.62	45%	93.13	67%
Exceptional Item	-	-		-	
Tax expense					
Current tax expenses	44.62	20.78	115%	19.96	124%
Deferred tax charge / (Credit)	2.04	(12.80)	NM	(7.07)	NM
Total tax expense (IV)	46.66	7.98	485%	12.89	262%
Profit for the period (V) = (III - IV)	108.97	99.64	9%	80.24	36%

Statement of Profit & Loss – FY25



Particulars (₹ Cr)	FY25	FY24	Y-o-Y %
Income			
Revenue from operations	1,817.70	1,338.47	36%
Other income	14.48	6.48	123%
Total income (I)	1,832.18	1,344.95	36%
Expenses			
Cost of materials consumed + Changes in inventories of finished goods & WIP	868.82	673.70	29%
Employee costs	258.22	204.51	26%
Finance costs	42.08	89.72	(53%)
Depreciation and amortization expense	36.45	32.75	11%
Other expenditure	199.80	159.32	25%
Total expenses (II)	1,405.37	1,160.00	21%
Profit before tax/ exceptional/ extraordinary items (III) = (I - II)	426.81	184.95	131%
Extraordinary Income / (Expense)	9.07	-	NM
Tax expense			
Current tax expenses	103.51	46.40	123%
Deferred tax charge / (Credit)	(1.78)	(12.31)	(86%)
Total tax expense (IV)	101.73	34.09	1 98 %
Profit for the period (V) = (III - IV)	316.01	150.86	109%

Balance Sheet - Snapshot



Particulars (₹ Cr)	FY25	FY24	FY23	FY22
ASSETS				
Property, Plant and Equipment	456.44	308.64	268.89	2,74.55
Capital work-in-progress	167.68	48.73	8.28	0.90
Right of Use Assets	-	0.01	0.01	0.04
Intangible assets	12.30	13.67	14.16	17.91
Intangible assets under development	16.23	9.83	7.10	4.58
Deferred Tax Asset (Net)	3.05	0.58	-	-
Financial Assets	-	-	-	-
- Investments	0.45	3.66	3.39	1.96
- Other financial assets	-	-	10.05	4.98
Other non-current assets	16.04	31.83	24.08	24.39
Total Non-Current Assets	672.19	416.05	335.95	329.30
Current Assets				
Inventories	900.48	865.99	819.90	634.04
Financial Assets		-	-	-
- Trade Receivables	486.54	249.10	145.88	200.19
- Cash & Cash Equivalents	13.38	302.34	16.09	2.44
- Other Balances with Bank	111.93	83.28	12.20	20.12
- Loans	9.69	3.87	5.93	4.85
- Other financial assets	538.16	180.72	141.07	33.14
Other current assets	55.37	72.77	33.64	58.73
Current tax asset (net of provision)	4.23	4.23	4.69	3.42
Total Current Assets	2,119.78	1,762.30	1,179.40	956.93
Total Assets	2,719.97	2,178.35	1,515.35	1,286.24

Particulars (₹ Cr)	FY25	FY24	FY23	FY22
EQUITY & LIABILITIES				
Equity Share Capital	45.48	45.48	32.93	29.48
Compulsory Convertible Preference Share entirely in Equity Nature	-	-	-	-
Other Equity	1,640,.47	1,319.14	49.12	11.67
Total Equity	1,686.15	1,364.63	82.04	41.15
		-	-	-
Non-current Liabilities		-	-	-
Borrowings	102.56	8.41	127.47	140.26
Provisions	18.51	15.28	12.78	12.17
Deferred Tax Liabilities (net)	-	-	20.21	20.78
Total Non-Current Liabilities	121.07	99.79	160.45	173.21
		-	-	-
Current Liabilities		-	-	-
Financial liabilities		-	-	-
- Borrowings	394.32	219.27	707.51	651.89
- Trade payables	-	-	-	-
a. Micro & Small enterprises	4.59	6.08	1.79	0.73
b. Other than Micro & Small enterprises	405.52	365.47	411.20	294.63
- Other Financial Liabilities	70.62	58.66	39.75	30.88
Other Current liabilities	79.98	50.96	97.83	85.74
Provisions	3.09	2.59	1.74	1.81
Current Tax Liabilities	27.63	10.89	13.03	6.19
Total Current Liabilities	984.75	713.93	1,272.85	1,071.87
Total Liabilities	2,791.97	2,178.35	1,515.35	1,286.24

Thank you !



